



Established 1896

## **Important Product Enhancement**

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# **Rapid Decision Term with Ratings\* Through TABLE D**

**Increased Acceptance . . .**

**Increased Placement Rates . . .**

**Increased Premium Opportunities . . .**

**Table Ratings for Rapid Decision Term are ONLY AVAILABLE  
using RAPID APP 2 (Fidelity Life's Online Application Technology)**

- 🔊 Agents must have access to Rapid App 2 system via their Fidelity Life Agent Login
- 🔊 Quoting available using Rapid App 2 system's "Quick Quote", which will calculate a rated quote as Table D (UW will determine best rate ie. Table B or Table D)
- 🔊 New rate class criteria guidelines are available on Fidelity Life Agent Login home page

\* NOTE: Table Ratings on Rapid Decision Term **WILL NOT** be available via **PAPER APPLICATIONS!**  
(Applications submitted via paper [faxed, e-mailed or mailed] will be issued Standard or Better **ONLY**)

**Agents currently using Rapid App 2 are ALREADY SET UP to start selling  
Rapid Decision Term with ratings through Table D TODAY!**

### **Webinar Training for RAPID APP 2 Access Available to All Agents**

- 🔊 Agents can request access after going thru a Rapid App 2 demo/training
- 🔊 Webinar Training Schedule with invitations/login information are posted in the "For Agents" section of [www.FidelityLife.com](http://www.FidelityLife.com).
- 🔊 Pre-scheduled EVERY Tuesday and Thursday 10 am Central

Contact Fidelity Life's Marketing and Sales Support at 866-710-1013 or  
e-mail [sales@fidelitylife.com](mailto:sales@fidelitylife.com) for more information and questions.